Personalization & Design

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What makes a **product** become personal?

How a person develops meaningful relationships with **products**?

How do **products** become a vehicle for personal expression?

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How a person develops meaningful relationships with **products**?

How do **products** become a vehicle for personal expression?

How can we **design for personalization**?



Learning about personal objects What makes a product become personal?

Three main concepts

Three main concepts Personality Expression Identity Three main concepts Personality Expression Identity

Carl Rogers Ervin Goffman Erik Eriksson Personal objects are those that share our story.

The ones with which we have a meaningful relationship

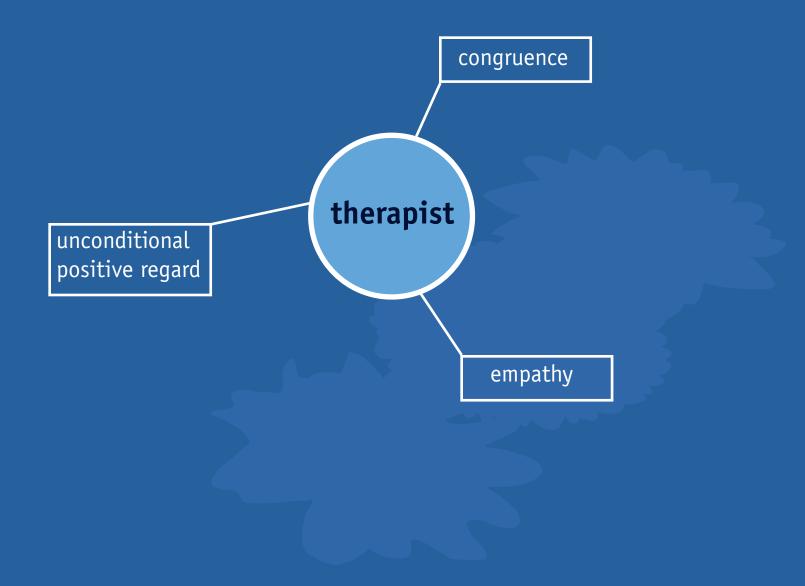
Learning about meaningful relationships How a person develops meaningful relationships with products?

A meaningful relationship is...

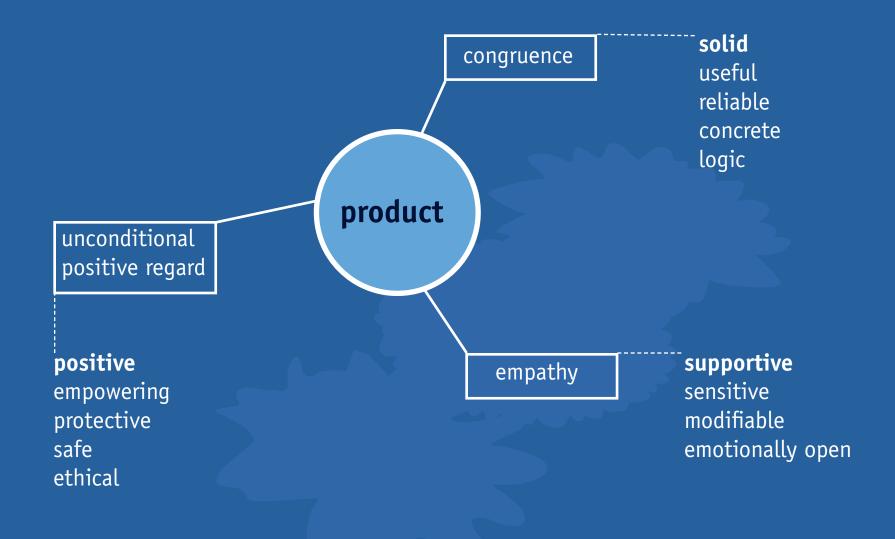
"one in which one of the participants intends that there should come about, in one or both parties, more appreciation of, more expression of, more functional use of the latent inner resources of the individual."

Carl Rogers, On Becoming a Person

A meaningful relationship in therapy



A meaningful relationship with a product?



Learning about expression How do products become a vehicle for personal expression?

John

FROMICAL

Vote For John

Why do we express?

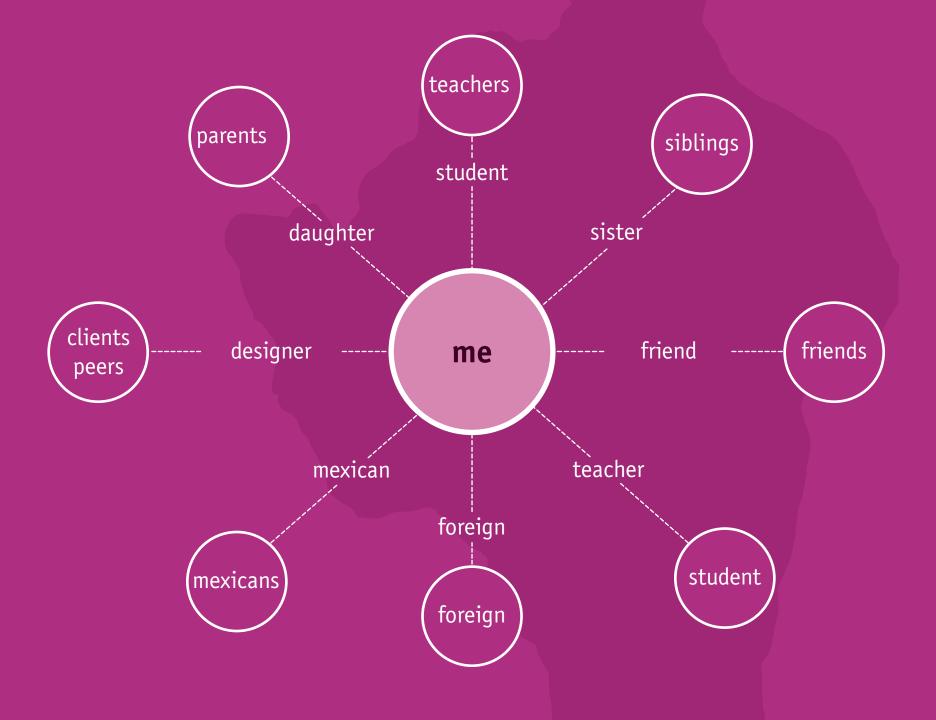
"Information about the individual helps to define the situation, enabling others to know in advance what he will expect of them and what they may expect of him...an individual acts so that intentionally or unintentionally expresses himself, and the others will in turn have to be impressed by him"

Ervin Goffman The Presentation of Self in Everyday Life

Different situations, different roles



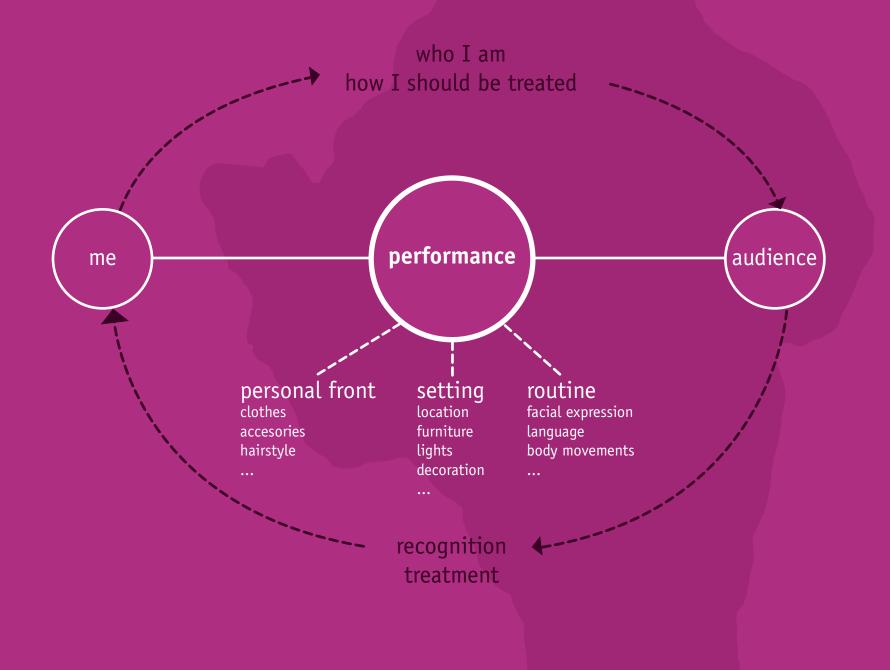
Different situations, different roles



Expression through personal objects

We express to differentiate ourselves from the rest of the people, to let others know who we are and how we should be treated

Through products we tell a story, our story



Personal objects, a manifestation of identity How do our products show who we are?

How is our identity formed?

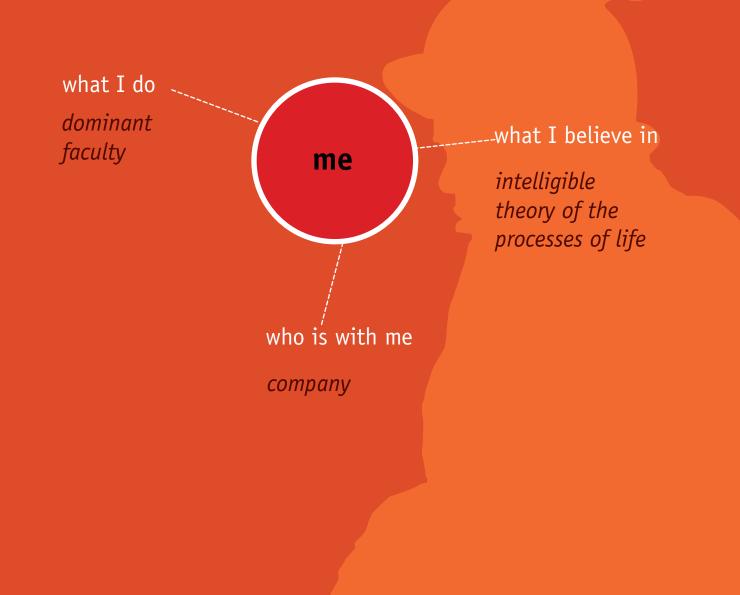
"Identity is always a result of our upbringing. Different stages, different influences, different reactions affect the way we perceive the world and ourselves."

Erik Erikson, Identity and the Life Cycle

How is our identity formed?

Identity is formed by tangible evidence about who the individual is

How is our identity formed?



Personal objects, a manifestation of identity

provide tools to: make things easier make things better

understand goals improve processes provide feedback aid problem solving grow from practiced traditions

product

design as facilitator facilitate human interaction promote communication

design as companionship communicate with the user follow interaction rules

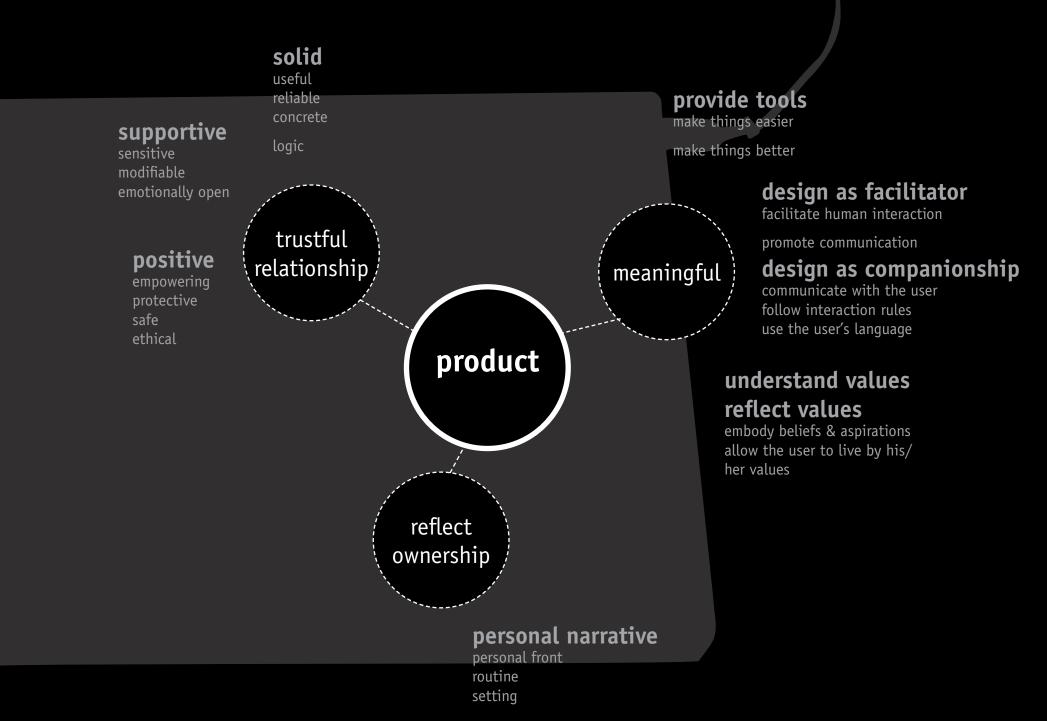
understand values reflect values embody beliefs & aspirations allow the user to live by his/her values

How does this applies to design?

Some design implications.

A product to support personalization should allow the user to build a trustful relationship that allows him to express in a meaningful way, not only who he is but also who he wants to be.

Some design implications.



Future steps

Comparison with other points of view about what is a person, expression and identity.

Use the model to inform practice and refine it based on experience

Questions?



thank you